



Standard Bank and Woolworths debut SA's first retail sector sustainability-linked loan

Standard Bank **IT CAN BE™**
Also trading as Stanbic Bank

TRANSACTION OVERVIEW

Borrower	Woolworths Proprietary Limited
Guarantor	Woolworths Holdings Limited
Purpose	General corporate purposes
Standard Bank Role	Lender and Facility Agent, Sustainability Co-Ordinator and Sustainability Agent
Country	South Africa
Quantum	ZAR1 150 000 000 (One point one-five billion South African rand)
Tenor	3-years
Product	Sustainability-linked loan
Profile	Bullet
Closing date	June 2021



June 2021

ZAR1.15 Billion

Lender and Facility Agent,
Sustainability Co-Ordinator
and Sustainability Agent



TRANSACTION HIGHLIGHTS

- In June 2021 Woolworths Holdings Limited (Woolworths), with Standard Bank acting as the Lender and Facility Agent, Sustainability Co-Ordinator and Sustainability Agent, executed the first sustainability-linked loan in the retail sector in South Africa.
- The KPIs and Sustainability Performance Targets (SPTs) agreed between Standard Bank and Woolworths are linked to the terms of funding provided, and will be assured by an independent party.
- The structure of this facility aligns Woolworths' financing decisions with its ESG strategy and its stated vision "to be one of the world's most responsible retailers", linking in to a combination of metrics viewed as being material focus areas and relevant to the group's operations in South Africa.
- This transaction demonstrates the successful collaboration between the Sustainable Finance, CFS and Legal teams over an extended period, as well as Woolworths' Treasury, Sustainability and Legal teams.

TRANSACTION IMPACT

The sustainability-linked loan demonstrates Woolworths' commitment to sustainability principles and its efforts to promote good corporate citizenship.

Selected KPIs and sustainability performance targets cover

both Woolworths' food and fashion, beauty and home (FBH) businesses with a focus on increasing local sourcing of FBH products, continued focus on sustainability attributes in food products and reduction in electricity usage in corporate stores.

Alignment with UN SDGs



"It has been a wonderful journey working with the Woolworths Finance and Sustainability teams to structure and execute this ground breaking deal – the first sustainability-linked loan in the retail sector. The transaction really embodies how integrated ESG is in Woolworths' DNA and fully encompasses Standard Bank's Social, Economic and Environmental (SEE) Impact framework."
– **Sasha Cook**, Executive: Sustainable Finance, Standard Bank

“We are very proud to conclude the first sustainability-linked loan in the retail sector in South Africa with Standard Bank. Woolworths has embedded sustainability deep into the fabric of our business and it influences almost every aspect of what we do. Linking our sustainability performance to the cost of funding is testament to our commitment to making a meaningful difference for the greater good of the planet and its people.” – **Feroz Koor**, Woolworths Holdings Limited Group Head of Sustainability

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